Pricing for Mizutech VoIP tunneling and encryption

Software description: <u>http://www.mizu-voip.com/Products/VoIPTunnel.aspx</u> Technical details: <u>http://www.mizu-voip.com/F/MizuTunnelingTech.pdf</u>

License plans

Plan 1: (starter or tests)

- Max. CPU core: 2
- > Max. RAM: 2 GB
- Max. simultaneous calls: 20
- Min. simultaneous calls guaranteed: 20
- Max. number of connected clients: 100
- Max. inbound/outbound routes: 1
- Max. instances: 1
- Level 1,2 email support: up to 5 requests/4 hour
- Developer support: 0 hours
- Price: \$2500

Plan 2: (one server)

- Max. CPU core: 4
- Max. RAM: 4 GB
- Max. simultaneous calls: 300
- Min. simultaneous calls guaranteed: 300
- Max. number of connected clients: 3000
- Max. inbound/outbound routes: 1
- Max. instances: 1
- > Level 1,2 email support: up to 10 requests/8 hour
- Developer support: 4 hours
- Price: \$7000

Plan 3: (one high-end server or multiple servers)

- Max. CPU core: 8
- Max. RAM: 8 GB
- Max. simultaneous calls: 2000
- Min. simultaneous calls guaranteed: 600
- Max. number of connected clients: 20000
- Max. inbound/outbound routes: 10
- Max. instances: 2
- Level 1,2 email support: up to 20 requests/12 hour
- Developer support: 8 hours
- Price: \$12000

Plan 4: (enterprise 1)

- Max. CPU core: 16
- Max. RAM: 32 GB
- Max. simultaneous calls: 20000
- Min. simultaneous calls guaranteed: 2000
- Max. number of connected clients: 400000
- Max. inbound/outbound routes: 100
- Max. instances: 6
- > Level 1,2 email support: up to 40 requests/24 hour
- Developer support: 16 hours
- Price: \$17000

Plan 5: (enterprise 2)

- Max. CPU core: 64
- Max. RAM: 128 GB
- Max. simultaneous calls: 100000
- Min. simultaneous calls guaranteed: 10000
- Max. number of connected clients: 1000000
- Max. inbound/outbound routes: 1000
- Max. instances: 32
- Level 1,2 email support: up to 60 requests/36 hour
- Developer support: 24 hours
- Price: \$40000

Notes

- > All prices in USD.
- The prices are including all features and client side software components (webphone, softphone, mtunnel, mtunnelsrv) without any hardware or operating system components.
- > The performance will depend on the usage (peers, network conditions, used modules, softswitch features)
- The total number of the CPU cores in each separate installation should not exceed the maximum CPU core defined in the selected license plan
- The Min. simultaneous calls guaranteed is valid only under normal circumstances without hardware issues and not under DOS attack
- Max. instances means the number of separate VoIP tunnel server installations The following configurations are possible (depending on the traffic and your softswitch capacity):
 - one tunneling server many softswitch (recommended if the simultaneous calls on the existing softswitches is below 1000)
 - one tunneling server one softswitch (recommended for most setup)
 - many tunneling server one softswitch (recommended if your softswitch can handle more than 10000 simultaneous calls)
- Max. inbound/outbound routes means the number of existing softswitch which will receive/send the traffic to the end-user via the tunneling server(s)

Other services included

- 24/7 emergency support for server side critical issues is included regardless of the number of the servers starting from Plan 2
- Backup server(s) is included in the price (backup server can be avoided by installing multiple servers and switching the traffic between them in case of failure)
- Maintenance upgrades: 1 year
- Critical bug fixes: 2 years

Additional support

Hopefully the included support hours should be enough for your usage.

However if additional support if needed we can offer it with the following prices:

- Level 1, 2 email support: \$20/hour (min. 1 hour/request)
- > Dev support: \$60/hour (min. 1 hour/request) or based on new agreements per project

Level 1, 2 support means the followings:

-basic customer issues -server administration -example: installing/cloning new servers, backup, routing/billing configuration, user management

Dev. support means:

-handling difficult or advanced problems -programming works -example: implement a new feature, handling incompatibility issues with carriers

No support fee to be applied for those requests when the problem was caused by a bug in the software supplied by us.

Payment terms

No prepayments are required. Payments have to be done only when you are satisfied with the software after accepted tests.

- > First 50%: in 7 days after the server delivery (installation, basic configuration and acceptance tests)
- Second 50%: within 2 months.

Mizutech S.R.L., February 3, 2011